

COMMENTARY

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Understanding Tariffs: What They Are, How They Work, and Why They Matter Now

New Hire: Laura Culler

| Market/Index | 2022 Close | 2023 Close | 2024 Close | 2024 Change | As of 3/31/25 | 2025 Change |
|------------------|---------------|---------------|---------------|----------------|------------------|----------------|
| DJIA | 33,147.25 | 37,689.54 | 42,544.22 | 12.88% | 42,001.76 | -1.28% |
| NASDAQ | 10,466.48 | 15,011.35 | 19,310.79 | 28.64% | 17,299.29 | -10.42% |
| S&P 500 | 3,839.50 | 4,769.83 | 5,881.63 | 23.31% | 5,611.85 | -4.59% |
| Prime Rate | 7.50% | 8.50% | 7.50% | -11.76% | 7.50% | 0.00% |
| 10-Year Treasury | 3.88% | 3.88% | 4.58% | 18.04% | 4.23% | -7.64% |

Understanding Tariffs: What They Are, How They Work, and Why They Matter Now

Tariffs Aren't New—But They're Back in the Spotlight

Tariffs have been around for centuries. They've long been used as tools of geopolitics, and today, they're once again taking center stage in economic and investment discussions. As we look ahead, tariffs are likely to play a bigger role in the global economy—and in your portfolio—than they have in decades.

That's why we think it's important to take a moment and break down what tariffs actually are, how they function, and what the broader implications might be.

What is a Tariff, Really?

At its core, a tariff is a tax on imported goods. It's applied when a product reaches a country's border. In the U.S., that tax is collected by U.S. Customs and Border Protection, and it's paid by the importer—not a foreign government or exporter.

This tax raises the cost of the imported good. Ultimately, that higher price is passed along to the consumer. The idea is that if foreign goods become expensive enough, people will choose to buy domestic alternatives instead—supporting local businesses and reducing reliance on imports.



Here's a simple example: if imported strawberries are hit with a 25% tariff, they become more expensive at the store. Ideally, consumers shift to buying American–grown strawberries, boosting demand for local farmers.

The Strategic Goals Behind Tariffs

Right now, the U.S. is exploring broader tariffs as part of a push to bring more manufacturing and production back home. In some ways, this move makes sense. The COVID-19 pandemic exposed vulnerabilities in our supply chains—we struggled to produce basic necessities like masks, medicines and vaccines.

There are also national security considerations. If the U.S. were to enter a major conflict, we'd need to be able to manufacture our own pharmaceuticals, military equipment and food. And of course, reshoring production could help create high-paying jobs at home.

We are also trying to force countries to change their behavior for our benefit. Securing borders, reducing their reliance on the U.S. for their own basic needs, etc. All of this plays well to the American voter but there are also downsides to take into consideration.

The Trade-Offs

Unemployment in the U.S. is already low—around 4%. We may not have enough workers to fill a large wave of onshored jobs. And more importantly, we need to ask: Are we using our workforce in the smartest way possible? In other words—do we really want millions of Americans sewing t-shirts when they could be building rocket ships?

Tariffs can help us rebuild critical capabilities. But if we overdo it, we risk locking ourselves into a less efficient economy—one focused on protecting old industries instead of fostering new ones.

The Bigger Picture: Tariffs and Global Stability

There's also a broader shift happening. Since World War II, the U.S. has underpinned a global system of free trade and secure shipping routes. Countries have access to our markets and trade protections in exchange for political alignment.

That system is now under pressure.

Widespread tariffs—especially blanket ones—make global trade more expensive and unpredictable. Companies start rethinking supply chains, reshoring operations or shifting to new regions to avoid tariffs. This response breaks up the global economic order we've depended on for decades.

Over time, countries may look to strike regional or bilateral trade deals—bypassing the U.S.-led system.

ANCHOR INVESTMENT MANAGEMENT, LLC

3205 Devine Street | Columbia, SC 29205 AnchorInvestmentManagement.com 803.766.2100

At Anchor, our goal is to keep your best interests in mind as we follow trends and events that can impact the economy and your investments. Market declines are a normal part of investing and often present opportunities to buy quality companies at a discount. Long-term investment success depends on creating a financial plan and acting consistently on that plan. If you have any concerns about the year ahead, let's review your goals and make sure your investments are aligned with them.

Disclaimer – This synopsis is based on research of information available at this time and is provided for general information purposes only. Every attempt has been made to ensure the information contained herein is valid at the time of publication. If you are a client of Anchor, please notify us if there have been significant changes in your financial situation or investment objectives.

As America becomes a less predictable trading partner, our global influence could shrink.

And that has ripple effects. Without the assumption of U.S.-protected shipping lanes, countries may start building up their own militaries. Economic "decoupling" from other nations becomes more permanent. Trade becomes more fragmented, and the risk of political and financial instability grows.

Final Thought: Short-Term Strategy, Long-Term Impact

Tariffs can serve a purpose. They can encourage domestic production, protect key industries and improve national resilience. But used too broadly or too often, they may reshape the global order in ways that create more conflict, less cooperation and a more unpredictable future.

As always, our goal is to keep you informed—not alarmed. We'll continue to monitor these developments and help you understand how they might impact your investments and the world you live in.

NEW HIRE Laura Culler

We are pleased to welcome Laura Culler to the Anchor team as our new controller. Laura brings nearly 30 years of experience in accounting, treasury management and budgeting to our growing team.



In this role, Laura will manage financial reporting, internal controls and compliance to ensure accurate financial records. With her strong background in financial services, she embodies Anchor's values of integrity and teamwork.

Laura was drawn to Anchor's relationship-focused culture and team-oriented spirit. She's excited to jump in and work alongside people who share her dedication to doing things well and supporting clients with care. Her love of numbers, eye for detail and strategic mindset will help us grow while staying true to the values that have always guided us.

A longtime resident of Chapin, Laura has held financial leadership roles at McNair Law Firm, P.A., and later served as director of finance for the towns of Chapin and Winnsboro. Laura earned dual degrees in business administration and accounting from Presbyterian College. Outside of the office, Laura enjoys cheering on her sons at their travel and high school soccer games, taking long walks and rooting for the Clemson Tigers.

Please join us in giving Laura a warm welcome to the Anchor team.